This report will include agricultural drainage statistics for the United States. The report consists of two sections. Section I contains state summary data, county summary of selected data, and miscellaneous items by counties; Section II contains the detailed county reports.

Volume II. General Report

Statistics by subject are presented in separate chapters with totals for the United States, regions, geographic divisions, and States. The nine chapters are being issued as individual reports as follows:

Chapter 1. General Information; Procedures for Collection, Processing, Classification
Chapter 2. Farms: Number, Use of Land, Size of Farm
Chapter 3. Farm Management, Farm Operators
Chapter 4. Equipment, Labor, Expenditures, Chemicals
Chapter 5. Livestock, Poultry, Livestock and Poultry Products
Chapter 6. Crops, Nursery and Greenhouse Products, Forest Products
Chapter 7. Value of Products, Economic Class, Contracts
Chapter 8. Type of Farm
Chapter 9. Irrigation and Drainage on Farms

Volume III. Agricultural Services

This new report contains data relating to agricultural services for the United States by State and county.

Volume IV. Irrigation

Data will be included on drainage basins, land irrigated, crop production on irrigated land, water conveyed, users, and types of organizations.

Volume V. Special Reports

Reports may contain data obtained from supplemental surveys, such as type of farm, horticulture, and farm finance; in addition to information obtained in the census.

Part 11. Farm Finance.
Part 12. Ranking Agricultural Counties.
Part 15. Graphic Summary.

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Introduction

THE FARM ENTERPRISE SURVEYS

The first part of this text provides information that applies to the nine specialized type-of-farm enterprises included in the survey. The second, provides information specifically related to the enterprise for which data are presented in this book.

Authority, Area Covered, and Method

The 1971 Survey of Specialized Agriculture was conducted as part of the 1969 Census of Agriculture authorized by the Congress of the United States in "Title 13, United States Code—Census," Sections 142(a) and 193. The survey was conducted primarily by mail, and covers all States except Alaska.

History and Precedent

The 1971 Survey of Specialized Agriculture is the first that is devoted almost entirely to providing data at the State and county level, in addition to that obtained on the general census of agriculture report form. It is, however, the natural outgrowth of prior agriculture census-taking activities in the sense that it reflects the Bureau's continuing effort to make available information fully descriptive of current developments in our Nation's agriculture. In association with the 1950 and more recent censuses of agriculture, special supplemental surveys have been utilized to provide, on a sample basis, selected items of information not included in the general reports. In general, these were items for which United States and regional totals were needed, but for which State and county totals could not be justified.

Following World War II, industrial and technological advances in animal breeding and nutrition, in machinery, and in the use of chemicals for fertilization and for weed and insect control together with a number of other factors, accelerated the movement of agricultural management toward specialization. Special tabulations and analyses of data for several major types of farm for the United States and the geographic regions in which each had substantial significance were presented in volume III, part 9, chapters 1 to 9 of the published reports for the 1954 Census of Agriculture.

During the planning of the 1969 census program, it was recognized that specialization had attained a position that could not be adequately described by statistics limited to the national and regional levels. Accordingly, within the limits of the appropriated funds, adjustments were made to provide for specialized type-of-farm enterprise surveys that would provide supplemental data for States and for counties with significant amounts of the specified activities.

Background and Purpose

During the planning stage of each agriculture census, opportunity is provided to the various Federal and other government agencies, universities, news media, manufacturers, processors, marketers, farm organizations, and members of the general public to make known the items related to agricultural organization and production for which data are needed. The data demands made in preparation for the five most recent censuses of agriculture have included an increasing number of economic oriented items. More and more of these items are specialized in nature, and not appropriate for inclusion in a general report form directed to all farm operators.

The trend of these data demands has paralleled the movement of agriculture from generalized to specialized operations. The desire to lower the cost per unit of production has led to the development of tractors with more and more power and with an increasing variety of attachments; of specialized, often self-propelled tilling and harvesting machines; of chemicals for weed and insect control; of improved breeds of livestock and higher-yielding varieties of seeds. These developments have made it feasible for farm operators to handle more and more land. Indeed, the purchase cost of these larger, more specialized machines, and of the improved livestock and seeds, have made it economically mandatory for farm operators to handle more land, and to become more specialized in their agricultural operations. Because it has become increasingly advantageous, many farm operators have specialized in only one product, while others have reduced the number of products but have specialized in several products in order to make fuller use of labor and equipment throughout the year. Thus, the general farms that produce a variety of crops, poultry, livestock and their products have decreased in number and in variety of products, while specialization has increasingly become more representative of North American agriculture.

The purpose of the 1971 Survey of Specialized Agriculture was to collect relevant data specifically related to each of nine specialized types of agricultural production. A separate data collection form was used for each specialization so that the information collected could be restricted to items directly involved in the type of agricultural operation being conducted. Farms that in 1969 reported sales of at least $10,000 for each of two or more specialized operations were asked to complete the two or more related data collection forms. The results of the
survey are presented in nine separately published reports, as follows:

Volume V,
Part 1. Grains, Soybeans, Dry Beans and Dry Peas
   2. Tobacco
   3. Cotton
   4. Sugar Crops, Potatoes, Other Specified Crops
   5. Vegetables, Including Tomatoes and Melons
   6. Fruits, Nuts, and Berries
   7. Poultry
   8. Dairy
   9. Cattle, Hogs, Sheep, Goats

The agricultural products assigned to each of these fields of specialization are generally the same as for the corresponding type-of-farm classifications for which agricultural census data have been presented since 1959. A more detailed listing of the products comprising each type of specialization is given in the discussion of sample selection.

Scope of the Survey

The farm operators included in the 1971 Survey of Specialized Agriculture were a stratified sample selected from those who operated farms in 1969 with sales of at least $2,500. The sample rate varied by economic class and type of farm to provide estimates for quantitative items with an acceptable level of accuracy for publication at the county level for those counties with significant activity and at the same time to minimize the respondent burden.

These surveys were neither intended nor designed to provide universe totals for the items included in the survey at the county, State, or national level. In general, no attempt was made to contact successors to those operators in the sample who had ceased agricultural operations in 1969 or later. Neither was any attempt made to contact newly established operators. Further, for those sample farms still operating in 1971, no attempt was made to obtain data for any additional specialized operations that had not been conducted in 1969, or if conducted, that were not large enough to be included in the survey. Partially offsetting the effects of these omissions, however, those who had enlarged their specialized operations since 1969 were asked to include the entire 1971 specialized operation in their reports.

These surveys were designed to provide information about the extent to which various production and other practices and facilities, including specialized equipment, are reported on farms having the specialized enterprises, and to provide data for those counties where the enterprise has some significance. This information is intended to serve as the basis for further analysis and estimates with regard to related data from other sources.

Development of Data Collection Forms, Content, and Format

Development of the specialized report forms began in the latter part of 1968. The principal items included in the report forms were suggested in the meetings of the Census Advisory Committee on Agriculture Statistics in April and October 1968 and in written suggestions received from various governmental agencies and private organizations during 1968 and 1969. These suggestions were augmented and refined by staff research and consultation with the suggesting agencies and organizations. Particularly noteworthy was the assistance provided by the Economic Research Service, U.S. Department of Agriculture.

In May 1969, draft versions of three of the specialized report forms (Grains, Soybeans, Dry Beans, Dry Peas; Cotton; and Cattle, Hogs, Sheep, Goats) were field tested in a limited number of interviews conducted by professional staff members who also obtained the respondent’s reactions to the purpose and content of the survey.

Based on an evaluation of these interviews and further research, data collection forms were developed for 11 type-of-farm enterprises for further testing. These forms were mailed on August 28, 1969, to nearly 1,300 addressee who had had agricultural operations in 1964 sufficient to qualify them as operators of specialized agricultural enterprises. One mail followup was sent to nonrespondents in early October. Letters accompanying both mailings stated the purpose of the test and asked for the addressee's assistance on a voluntary basis.

Approximately 400 report forms were returned to the Bureau in various stages of completion. These returns were analyzed for completeness and apparent accuracy of response. Of particular interest were items for which response was not complete or was apparently inconsistent with other data. Also considered was the format of the various sections of the report form. Did the respondent follow the flow of the items to be answered? Did he understand what information was wanted? Was he able to supply the information requested?

On the basis of the analysis, the final versions of the data collection forms were prepared. Two of the 11 types of enterprises (those for “General” and “Miscellaneous” farms) were dropped from the survey as not being identifiable as “specializations” for which the data about management and operation practices, inventory, and equipment would yield sufficient characterization. Other changes included revisions in format, the deletion of some items for which there was evidence of poor response capability, and the standardization of some sections common to two or more enterprises.

Method of Data Collection

The survey was conducted primarily on a mailout/mailback basis. A farm included in the sample received a separate report form for each of the specialized enterprises for which it qualified. The forms were mailed early in January 1972. A “Thank you” reminder card (see appendix) was sent to each addressee on January 12th, and up to six followup letters were mailed to nonrespondents at intervals between February 1 and June 30. As of April 9, all nonrespondent operators who had reported sales of $100,000 or more in 1969 were assigned for direct interview by personal visit or telephone. For economic efficiency of field operations, personal visits were restricted to those counties with eight nonrespondents or more. The nonrespondents in all other counties were interviewed by telephone.
Those nonrespondents with sales of less than $100,000 were handled in a second effort, during July and August 1972. Interviews by personal visit were restricted to counties with 12 nonrespondents or more. In the remaining counties, nonrespondents received additional request letters, supplemented to some extent by telephone interviewing. The general effort to obtain reports from nonrespondents was stopped at the end of August. Of the 412,000 forms mailed out in the surveys, returns were received for 390,000, of which 340,000 were considered in scope and appropriate for inclusion in the survey tabulations. During the processing operations, telephone calls were used to resolve the internal consistency or incompleteness of the reports for large operations.

**Processing Procedures for Individual Report Forms**

As the forms were received from the respondents they were checked in. Periodically the address register was updated and a reminder letter was sent to nonrespondents. If more than one specialized form had been required for the same farm, they were held together until completion of the pre-key clerical edit process.

The basic edit policy for the survey was to accumulate and present the publishable data the forms contained without attempting the followup required to obtain data for every section of every form, or, except in a few instances, to impute for missing data.

Implementation of this policy called for a pre-key clerical edit sufficient only to make the data keyable, and to assure consistency between two or more specialized forms for the same farm. The computer edit programs identified and resolved or displayed incomplete items, inconsistencies and data outside limit parameters. In general, no attempt was made to impute for completely missing items of data. However, if one part of a question was answered but some other part was not, the missing item was imputed.

For example, if the number of animals sold was reported but the value was missing, then the value was imputed; if acres were reported without yield, or yield without acres, then the missing component was imputed. Insertion of missing data based on information for an adjacent farm or for other items reported for the same farm was held to a minimum. Nationwide parameters were used for testing the ratios of production to acres, production to sales, etc. Thus, the major review and correction of the individual reports followed computer rejection of questionable data. Corrections were keyed to tape, merged into the record tape and re-edited to assure that the records were acceptable for tabulation.

The edit process included three computer passes. The first of these presented the problems, the second and third, following merging of keyed corrections, monitored the acceptability of the corrected records, as compared with the edit rules.

**Tabulation Policy and Limitations**

The type-of-farm enterprise survey was designed as a follow-on survey to the 1969 agriculture census. It was financed out of the savings resulting from the use of mail procedures for data collection, modification of the evaluation program, and improvements in the programming and processing of the regular census. Limited financial and staff resources dictated a modest tabulation and publication program. The tabulations presented in this report consist, for the most part, of basic summations of individual data items. Selected data are presented separately for farms that reported some specified condition, such as milk cows on hand, or turkeys sold.

The percentages and ratios presented or that may be derived from the data are believed to be representative of the farms conducting that type of enterprise within the geographic area.

The base data are those that were reported by the farms that responded to the survey, multiplied by their assigned sample weights. Thus, published totals are not estimates for all such enterprises in the given county or State but only for those that were represented in the sample drawn and that responded to the item tabulated. No attempt was made to identify and include in the survey enterprises organized since 1969 or grown large enough since 1969 to qualify. In general, no attempt was made to impute for completely missing items of data on partially completed report forms.

**Presentation of Data**

The standard pattern of the tabulations provides three lines of data for each area (State or county) for which data are shown, as follows:

- **Principal enterprise**—That enterprise (product or groups of products for which sales in 1969 amounted to $10,000 or more) which in 1969 represented 50 percent or more of the total value of sales for the farm. This enterprise is the same as the type of farm code for the place for 1969. EXCEPTION: For 14,538 farms in the $10,000 to $19,999 TVP group the principal specialized operation had less than $10,000 of sales. The in-scope report forms for these operations that were returned by the respondents have been included in the tabulations on the PRINCIPAL line, since the report forms were sorted by total value of products sold by the farm, rather than by the value of sales of the product or group of products comprising the specialized operation.

- **Secondary enterprise**—An enterprise (product or group of products for which sales in 1969 amounted to $10,000 or more) on a place with a principal enterprise. If three or more enterprises were conducted on the same place, all except the enterprise that agreed with the type-of-farm code were secondary.

- **Under $10,000**—For places with less than $10,000 total value of products, the specialized operation that agreed with the 1969 type of farm.

The data are weighted estimates, based on the information furnished by the respondents to the survey. Sampling rates are shown in exhibit 1. Data are presented for all States and for all counties in which more than a limited number of farms were engaged in the enterprise. No data are shown separately by county if less than 10 reports for the enterprise were tabulated. For some enterprises the minimum number of tabulated reports for publication at the county level was set at some higher
Exhibit 1. Sampling Rate by Total Value of Products Sold by Type of Farm

<table>
<thead>
<tr>
<th>Type of farm and expansion factor</th>
<th>Cash</th>
<th>Tobacco</th>
<th>Cotton</th>
<th>Field crop</th>
<th>Vegetable</th>
<th>Fruit and nut</th>
<th>Poultry</th>
<th>Dairy</th>
<th>Livestock</th>
<th>General</th>
</tr>
</thead>
<tbody>
<tr>
<td>$100,000 and over ...............</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>$40,000 to $99,999 ............</td>
<td>2</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>2</td>
<td>2</td>
<td>1</td>
</tr>
<tr>
<td>$20,000 to $39,999 ............</td>
<td>4</td>
<td>2</td>
<td>2</td>
<td>1</td>
<td>1</td>
<td>2</td>
<td>2</td>
<td>4</td>
<td>8</td>
<td>16(3)</td>
</tr>
<tr>
<td>$10,000 to $19,999 ...........</td>
<td>8</td>
<td>4</td>
<td>4</td>
<td>2</td>
<td>2</td>
<td>4</td>
<td>8</td>
<td>16</td>
<td>32 (3)</td>
<td>64 (3)</td>
</tr>
<tr>
<td>$5,000 to $9,999 .............</td>
<td>16</td>
<td>8</td>
<td>8</td>
<td>4</td>
<td>4</td>
<td>8</td>
<td>8</td>
<td>16</td>
<td>32 (3)</td>
<td>64 (3)</td>
</tr>
<tr>
<td>$2,500 to $4,999 .............</td>
<td>32</td>
<td>16</td>
<td>16</td>
<td>8</td>
<td>8</td>
<td>8</td>
<td>16</td>
<td>32</td>
<td>64 (3)</td>
<td>64 (3)</td>
</tr>
</tbody>
</table>

NOTE: These rates are based on 1969 Census of Agriculture distribution.
1 Includes livestock ranches for 17 Western States, Louisiana, Florida, and Hawaii.
2 Expansion factors assigned to secondary enterprises on these types of farm.
3 Not in survey.

number. The minimum number of tabulated reports for which separate county data are shown for the type-of-farm enterprise presented in this report is given in the part of this text that deals specifically with the enterprise.

Data for all counties with less than the minimum number of reports have been combined and are presented for “All other counties.” Those who desire to examine ratios, comparisons between items, etc., for enterprises of a given type may do so by first combining the data presented for “principal” and “secondary” enterprises.

Similarly, those who wish to compare 1971 data with data by type of farm previously published from the 1969 Census of Agriculture should combine the data presented for “principal enterprises” and for places whose major agricultural operation had sales of “Under $10,000.”

Relationship of Data to Other Agriculture Census Data

The 1971 data presented for the various specialized agricultural enterprises are, for the most part, an extension of the 1969 data previously published by type of farm in volume I and in chapter 8, volume II of the published reports of the 1969 Census of Agriculture.

Acres of land in the farm by ownership, acres of cropland harvested, farm labor information, and total sales and expenses were the only items common to every specialized enterprise report form. In addition, the report form for each specialized enterprise contained inventory, production, and sales items appropriate to the type of agricultural products comprising the enterprise. These basic items provide a rough measure of the coverage of the 1971 specialized enterprise, as compared with 1969 census data for the corresponding type of farm. They also provide some basis for evaluation, analysis, and interpretation of the specialized information obtained and presented.

Census Confidentiality

The data in this report have been reviewed to prevent the disclosure of individual operations, while presenting as many items of data as feasible. The probability of recognizing data about an individual operation is a function of the size of the operation and the number of farms reporting the item. For State totals, only an extremely large quantity reported would be recognized as possibly pertaining to the operations of an individual farm. For a county also, the number would need to be so large as to be grossly atypical of such operations within the county. Further, it is highly unlikely that anyone would know whether another’s enterprise was “principal” or “secondary” in a county with 10 occurrences or more of the enterprise. Thus, the general policy was developed that a report for a secondary enterprise that exceeded 10 percent of the amount reported for the principal enterprises would be suppressed since it might be possible for others to associate the number with the specific farm that reported it. At least two numbers were deleted in the same line of any table that consisted of a total and detail to avoid the possibility of the user obtaining the missing number by subtraction.

This policy was adopted, in lieu of deleting all numbers for which less than three farms were tabulated because it permitted a very large reduction in the number of cells of data to be suppressed (and therefore a large reduction in the time and cost of the operation) with little likelihood of revealing the individual operations of any farm.

Abbreviations and Symbols

The following abbreviations and symbols are used throughout the published tables:

Z—Less than half of one unit reported
D—Data withheld to avoid disclosure of information for individual enterprises.

Definitions and Explanations

Except for the introduction of the term “Enterprise” (defined in the paragraph on presentation of data) the definitions and explanations are the same as for the other parts of the 1969 census, and are as fully comparable as possible with reports of earlier censuses. The more important definitions and explanations, including any variations from earlier censuses, are provided on pages 6 through 12 of chapter 1, volume II of the volume.
published reports of the 1969 Census of Agriculture. The reproduction of the specialized enterprise data collection form in the appendix provides the content of the survey and the frame of reference for each data item.

Unpublished Data

The individual enterprise records from which these published tabulations were prepared are being retained for a period of about 5 years in computer processable form. Thus, it will be possible for the Census Bureau to prepare special tabulations for which a demand arises. Such tabulations could be tailored to the specific needs of the requester and would be done at the requester’s expense. The cost would include programming, tabulation, review for consistency with published data, and suppression of data that would disclose individual operations. Inquiries should be directed to the Chief, Agriculture Division, Bureau of the Census, Social and Economic Statistics Administration, Washington, D.C. 20233.

Sample Selection

For the purpose of the farm enterprise surveys an enterprise occurs within a farm if the value of products sold for the product or product group included in the enterprise description is $10,000 or greater.

The universe for the 1971 Farm Enterprise Surveys was the 1969 Census of Agriculture data file excluding farms with total value of products less than $2,500, abnormal (primarily institutional) farms, and all farms located in Alaska.

For selection of the samples, the universe was stratified by value-of-sales class within type of farm, within State. The basic sample was selected by type of farm with all enterprises included in the sample farm (except “General” and “Miscellaneous”) also included in enterprise sample. Farms classified as general or miscellaneous types were sent the applicable report forms only for their secondary enterprises, if any. The products or groups of products assigned to each enterprise (or enterprise-like) classification are the same as those for corresponding type-of-farm classifications, except that sales of dairy cattle and calves were included in the livestock-farm type classification in 1969 and in the dairy-farm enterprise classification for 1971.

The procedure used in selecting the sample for the type of farm enterprise survey was—

1. For each type of farm, select an indicated number of farms within each total value of products sold (TVP) stratum. Sampling rates by type of farm and TVP stratum are given in exhibit 1. The resulting numbers of enterprises in the samples are given in exhibit 2.

2. Once a farm is selected for the sample, determine the enterprises (product or group of products with sales of $10,000 or more) and provide a report form for each. By definition, only those farms with total value of products of $10,000 or greater could include an enterprise; however, it was possible for some farms with total value of products between $10,000 and $20,000 to have no enterprise. (Note: These farms, however, were tabulated in the line for PRINCIPAL enterprises since the sorting was based on the total value of products sold by the farm.)

3. If a sample farm has no enterprise, provide a report form matching its type of farm. However, exclude general and miscellaneous farms, regardless of size, when they do not include at least one in-scope enterprise.

The effect of this procedure is—

1. Estimates are provided for all nine of the enterprises in scope for the surveys.

2. Estimates for enterprise-like statistics are provided for farms with 1969 total value of products of $2,500 or greater but which include no enterprises. These estimates are by type of farm and are not combined with the estimates for enterprises.

3. Except for the qualifying farms containing no enterprise, there are no estimates for farm characteristics which are not included in an enterprise. For example, if a sample farm with $39,000 total value of products sold has a $20,000 grains enterprise and an $11,000 tobacco enterprise and cotton sales of $8,000, cotton operations characteristics from that farm are not included in the estimates.

4. No estimates are provided from farms having TVP less than $2,500.

Simple unbiased estimates are provided for totals. They are based on reports received, with no adjustment for nonresponse, or for enterprises established since 1969. Sampling errors have not been presented. The purpose of the reports is to present characteristics for only those enterprises and farms reporting and not to provide estimates for the universe. Time and other resources were not available to follow up nonrespondents as intensively as was desired and for given enterprises it was believed unsafe to assume a distribution for characteristics. Greatest effort was made in following up nonrespondent farms with expansion factors of 1 and 2. Thus, the sampling error for enterprises such as sugar, potatoes, and other field crops; vegetables, including tomatoes and melons; and fruits and nuts should be close to negligible for characteristics reported by all farms containing the enterprise.

Estimates are provided for specialized enterprises corresponding to nine type-of-farm classifications, as follows:

Grains, Soybeans, Dry Beans, Dry Peas (vol. V, part 1)

- Barley for grain
- Buckwheat for grain
- Corn for grain
- Cow peas for dry peas
- Dry field and seed beans
- Dry field and seed peas
- Emmer and spelt
- Flaxseed
- Mixed grains for grain

Tobacco (vol. V, part 2)

- Tobacco
Sugar

Sugar (vol. V, part 3)

Cotton (vol. V, part 3)

Dairy (vol. V, part 7)

Poultry (vol. V, part 8)

Other Specialized Crops (vol. V, part 4)

Broomcorn

Castor beans

Dill for oil

Flax for fiber

Guar

Hops

Irish potatoes

Lentils

Mint for oil

Mung beans

Peanuts for nuts

Vegetables, Including Tomatoes and Melons (vol. V, part 5)

Asparagus

Beets

Cabbage

Cantaloups, persians, and muskmelons

Carrots

Cucumbers and pickles

Dry onions

Green lima beans

Green peas

Fruits, Nuts, and Berries (vol. V, part 6)

Citrus fruits:

Grapefruit

Oranges

Lemons

All other citrus

Noncitrus tree fruits:

Apples

Cherries

Peaches

Pears

Plums and prunes

All other noncitrus fruits

Grapes, American type

Grapes, European type:

Raisin varieties

Table varieties

Wine varieties

Poultry, (vol. V, part 7)

Poultry and eggs

Dairy (vol. V, part 8)

Milk

Dairy cows and heifers

Dairy bulls

Cattle, Hogs, Sheep, and Goats (vol. V, part 9)

Beef cattle and calves

Hogs and pigs

Sheep and lambs

Goats, kids, mohair

Type-of-farm operations not represented by corresponding specialized enterprise survey report forms are:

General:

Field seed crops, hay, grass, and silage. A farm was also classified as general if it had cash income from three or more sources and did not meet the criteria for any other type.

Miscellaneous:

Greenhouse and nursery products, mushrooms, sod, forest products, mules, horses, colts, ponies, fur-bearing animals, bees, honey, goat milk, and farms with no value of farm products sold. Also all institutional farms and Indian reservations.

Farm Enterprises by Type of Farm

Table 1 shows the enterprises for each census type of farm in the sample. For example, the horizontal line for cash-grain farms shows the various specialized enterprise report forms that cash-grain farms received. The first number (12,028) represents cash-grain farms with less than $10,000 sales of cash grains. Such farms received the enterprise form that corresponded with their type-of-farm classification. The second number (44,551) represents cash-grain farms with $10,000 or more sales of cash grains. The third number shows that 66 of the 44,551 farms whose principal enterprise was cash grain also had a secondary tobacco enterprise ($10,000 or more of tobacco sales). Additional secondary enterprises on the selected sample farms whose principal enterprise was cash grain were cotton, 2,060; other field crops, 741; vegetables, 315; fruit and nut, 88; poultry, 45; dairy, 517; and other livestock, 8,184. The total number of report forms (all nine specializations) sent to farms whose principal type of operation was cash grain was 68,595.

The vertical columns of table 1 show the number of farms by type that received a specific specialized report form. For example, the tobacco column shows 18,852 total tobacco enterprise ($10,000 or more of tobacco sales). Therefore they received a tobacco enterprise form.

To determine the number of farms classified as a specific type of farm, it is necessary to add the “farms under $10,000” group to the group classified for that type. For example, to determine the number of farms classified as tobacco type, add the “farms under $10,000” group to the tobacco type of farm group (8,496) which equals 16,132. These 16,132 tobacco-type farms received 16,132 tobacco enterprise report forms and 1,495 report forms for other enterprises.

Table 2 shows the universe from which mailing cases were selected. Farm counts derived from table 2 for type-of-farm classifications can be related directly to counts available from the 1969 Census of Agriculture.

Table 3 provides data indicating the extent of coverage shown in the tabulations of the farm enterprise surveys. The unweighted

1 A census of greenhouse products, nursery products, mushrooms and sod was taken for the year 1970. (Volume V, part 10).
number of forms tabulated are shown with the unweighted number of forms mailed for each type. Data were not imputed for nonresponse nor for forms received which were incomplete or no longer in scope.

Expanded figures are shown for principal and secondary enterprises and for the reports for farms with less than $10,000 value of products sold (1969) by type of enterprise and farm.

The expanded figures for specialized reports by type of farm are shown with the number of farms by type from the 1969 Census of Agriculture.

Comparisons with data shown in table 1 and exhibit 2 provide some interesting relationships of the expanded reports (tabulated with the unweighted number of forms mailed. For example, the weighted number of principal tobacco enterprises tabulated,
worked. The reporting of these other unpaid workers was more incomplete than for the operator due to the necessity of listing

The same limitation on presentation of the data was used for the number of unpaid workers and the number of days they worked. The reporting of these other unpaid workers was more incomplete than for the operator due to the necessity of listing each unpaid worker. Many operators apparently did not consider their wives or children as farm workers if they did only infrequent work on the farm. There was no attempt made to impute or otherwise correct the reports for unpaid labor.

In presenting data for hired workers the following definitions were used:

Regular workers represent those workers who performed agricultural work on a farm 150 days or more during the year.

Part-time workers (seasonal) represent those workers who performed agricultural work on a farm less than 150 days during the year. Such workers may have worked as little as part of one day or as much as full time for not more than 149 days on a particular farm.

Contract workers represent those workers who performed agricultural work on a farm, but who were paid by a crewleader, contractor, buyer, processor, cooperative, custom-work operator, or other such person having an oral or written agreement with the farm operator.

Man-day is considered to be any day on which a person was full or part time for not more than 249 days. Additional data are also presented for farms reporting 3/4 or more of the cash wages paid for regular farm workers being used on the given enterprise. Only those reports showing number of workers, cash wages, and the proportion of cash wages paid for work on the given enterprise are included in the data shown.

The data relating to regular hired workers include the number of farms reporting, number of workers, and cash wages for the farms reporting workers working 250 days or more and farms reporting workers working 150 to 249 days. Additional data are also presented for farms reporting 3/4 or more of the cash wages paid for regular farm workers being used on the given enterprise. Only those reports showing number of workers, cash wages, and the proportion of cash wages paid for work on the given enterprise are included in the data shown.

### Table 2. Number of Enterprises, by Type of Farm: 1969

<table>
<thead>
<tr>
<th>Enterprises</th>
<th>Cash</th>
<th>Tobacco</th>
<th>Corn</th>
<th>Other</th>
<th>Paid</th>
<th>Unpaid</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>total</td>
<td>453,086</td>
<td>65,986</td>
<td>29,805</td>
<td>61,650</td>
<td>56,101</td>
<td>50,480</td>
<td>376,723</td>
</tr>
<tr>
<td>Other</td>
<td>1,908,290</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Table 3. Relationship of Forms Tabulated to Forms in the Sample and to Forms by Type: 1969

<table>
<thead>
<tr>
<th>Forms by Type</th>
<th>Cash</th>
<th>Tobacco</th>
<th>Corn</th>
<th>Other</th>
<th>Paid</th>
<th>Unpaid</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>total</td>
<td>295,172</td>
<td>66,428</td>
<td>59,935</td>
<td>25,258</td>
<td>11,245</td>
<td>45,306</td>
<td>73,466</td>
</tr>
<tr>
<td>Percent of 1964 Forms by Type</td>
<td>1.9</td>
<td>9.3</td>
<td>2.8</td>
<td>2.2</td>
<td>1.8</td>
<td>6.1</td>
<td>7.6</td>
</tr>
</tbody>
</table>

21,136, represents the useable returns received from the 10,172 forms mailed (8,496 principal enterprise, $10,000 or more, table 1; and 1,676, less than $10,000, exhibit 2). The 45,288 tabulated tobacco reports for farms with less than $10,000 in sales of all farm products represent the useable returns received from the 5,960 forms mailed (exhibit 2). The figure of 3,007 for secondary tobacco enterprises tabulated represent the useable returns received from the 2,720 secondary tobacco enterprises on farms of all other types that were drawn in the sample and to which tobacco forms were mailed (table 1).

### Agricultural Labor Related to Specialized Operations

The items pertaining to labor were identical for all nine of the specialized surveys. These inquiries were divided into three separate parts. These three parts are as follows: (1) Operator and unpaid workers, (2) paid workers, and (3) man-days worked by paid workers. (See the reproduced data-collection form in the appendix.)

Data on the number of days the operator worked and the portion of expenditures for hired labor related to the given enterprise are shown only for the reports that provided both the number of days worked and the portion of labor expenditures related to the given enterprise. Incomplete responses were not imputed or otherwise corrected and were not included in the tabulations. Separate data by days worked are shown for those operators who reported that one-half of their work or more was related to the given enterprise.

The same limitation on presentation of the data was used for the number of unpaid workers and the number of days they worked. The reporting of these other unpaid workers was more incomplete than for the operator due to the necessity of listing each unpaid worker. Many operators apparently did not consider their wives or children as farm workers if they did only infrequent work on the farm. There was no attempt made to impute or otherwise correct the reports for unpaid labor. In presenting data for hired workers the following definitions were used:

Regular workers represent those workers who performed agricultural work on a farm 150 days or more during the year.

Part-time workers (seasonal) represent those workers who performed agricultural work on a farm less than 150 days during the year. Such workers may have worked as little as part of one day or as much as full time for not more than 149 days on a particular farm.

Contract workers represent those workers who performed agricultural work on a farm, but who were paid by a crewleader, contractor, buyer, processor, cooperative, custom-work operator, or other such person having an oral or written agreement with the farm operator.

Man-day is considered to be any day on which a person was employed one hour or more.

The data relating to regular hired workers include the number of farms reporting, number of workers, and cash wages for the farms reporting workers working 250 days or more and farms reporting workers working 150 to 249 days. Additional data are also presented for farms reporting 3/4 or more of the cash wages paid for regular farm workers being used on the given enterprise. Only those reports showing number of workers, cash wages, and the proportion of cash wages paid for work on the given enterprise are included in the data shown.
TOBACCO

General Background

The specialized Agriculture Survey of Tobacco Operations, 1971, was conducted to obtain more in-depth and intensive information on the characteristics of tobacco operations by type of tobacco grown; it had not been feasible to ask all the additional items desired on the regular census report form. Because little information was available nationwide at the county level, data were collected from tobacco growers by type of tobacco, pertaining to production practices, including fertilizer by nutrient components and method of application, use of pesticides, customwork, leases and allotments, contracts, specialized machinery, and labor.

Items of information not previously available are compared to traditional census items such as inventory or sales for the same farms in many of the publication tables. These relationships should provide some measure of distribution of the characteristics of tobacco operations throughout the United States.

Scope of the Tobacco Survey

The 18.8 thousand sample farms to which tobacco survey forms were mailed included 16.1 thousand tobacco-type farms and 2.7 thousand tobacco operations on other type farms. They represent a total of 96.0 thousand tobacco operations. The number of sample farms from which acceptable reports were received and which are included in the tabulations shown in this publication is 14.3 thousand. When weighted, these reports represent 69.3 thousand tobacco operations or approximately 72 percent of those in the universe being sampled.

The sampling rate by value of all agricultural products sold for tobacco-type farms is shown in the table below:

<table>
<thead>
<tr>
<th>Value Category</th>
<th>Number of Tobacco-type Farms in 1969</th>
<th>Sampling Rate for the 1971 Census</th>
<th>1971 Survey</th>
</tr>
</thead>
<tbody>
<tr>
<td>$100,000 and over</td>
<td>2,959</td>
<td>4%</td>
<td></td>
</tr>
<tr>
<td>$40,000 to $99,999</td>
<td>33,654</td>
<td>8%</td>
<td></td>
</tr>
<tr>
<td>$20,000 to $39,999</td>
<td>33,444</td>
<td>8%</td>
<td></td>
</tr>
<tr>
<td>$10,000 to $19,999</td>
<td>17,135</td>
<td>4%</td>
<td></td>
</tr>
<tr>
<td>$5,000 to $9,999</td>
<td>29,655</td>
<td>8%</td>
<td></td>
</tr>
<tr>
<td>$2,500 to $4,999</td>
<td>33,654</td>
<td>16%</td>
<td></td>
</tr>
</tbody>
</table>

The following table shows, on a weighted basis, the proportion that each level of tobacco operation (principal, secondary, under $10,000) contributes to the total tobacco operations represented in the sample.

<table>
<thead>
<tr>
<th>Tobacco type</th>
<th>Number of Farms Reporting</th>
<th>Acres Harvested</th>
<th>Pounds</th>
</tr>
</thead>
<tbody>
<tr>
<td>Principal</td>
<td>21,724</td>
<td>261,667</td>
<td>55</td>
</tr>
<tr>
<td>Secondary</td>
<td>45,264</td>
<td>172,573</td>
<td>35</td>
</tr>
<tr>
<td>Under $10,000</td>
<td>45,264</td>
<td>320,038,692</td>
<td>100</td>
</tr>
</tbody>
</table>

Availability of Data

Data are shown at the State level for 35 tables and at the county level for the most important States for the 3 tables believed to be of most general interest. Space limitations preclude publication of data for all 35 tables at the county level; however, the data are available in the form of unpublished tabulations for all counties with 10 tobacco survey reports or more included in the tabulations. Copies of any or all of the 32 unpublished county tables can be provided upon payment of the cost of review for disclosures and consistency and of making reproductions. A cost estimate will be furnished upon request. Inquiries should be addressed to Chief, Agriculture Division, Bureau of the Census, Washington, D.C. 20233.

Presentation of Tobacco Data

The tabulations for the tobacco survey are limited for most items to those farms that reported the item on their report form, with the further limitation that the item reported was acceptable in comparison to related items on the form. Many of the tables have one column or more of data that can be related to the universe reporting. For example, the number of farms reporting tobacco and the acres harvested are shown in "Table 4, Commercial Fertilizer Used and Method of Application."

Counts of farms for the tobacco survey that had acceptable reports for various items are shown in the following table:

<table>
<thead>
<tr>
<th>Item</th>
<th>Farms Reporting</th>
<th>Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Farms tabulated</td>
<td>69,347</td>
<td>100</td>
</tr>
<tr>
<td>Insect treatment</td>
<td>41,879</td>
<td>60</td>
</tr>
<tr>
<td>Disease treatment</td>
<td>8,574</td>
<td>12</td>
</tr>
<tr>
<td>Weed treatment</td>
<td>5,780</td>
<td>10</td>
</tr>
<tr>
<td>Growth regulating materials</td>
<td>40,905</td>
<td>64</td>
</tr>
<tr>
<td>Airplane treatment</td>
<td>888</td>
<td>1</td>
</tr>
<tr>
<td>Customwork—total cost</td>
<td>6,948</td>
<td>10</td>
</tr>
<tr>
<td>Contracts</td>
<td>2,163</td>
<td>2</td>
</tr>
<tr>
<td>Power sprayers</td>
<td>26,813</td>
<td>42</td>
</tr>
<tr>
<td>Power dusters</td>
<td>4,812</td>
<td>7</td>
</tr>
<tr>
<td>Hired-labor expenditures</td>
<td>42,784</td>
<td>62</td>
</tr>
<tr>
<td>Labor on tobacco operations:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Farm operator labor</td>
<td>33,444</td>
<td>48</td>
</tr>
<tr>
<td>Other unpaid workers</td>
<td>22,963</td>
<td>33</td>
</tr>
<tr>
<td>Regular workers (150 to 249 days)</td>
<td>3,880</td>
<td>6</td>
</tr>
<tr>
<td>Regular workers (250 days or more)</td>
<td>1,292</td>
<td>2</td>
</tr>
<tr>
<td>Part-time workers (less than 25 days)</td>
<td>16,792</td>
<td>24</td>
</tr>
<tr>
<td>Part-time workers (25 to 149 days)</td>
<td>13,683</td>
<td>20</td>
</tr>
<tr>
<td>Contract workers</td>
<td>1,390</td>
<td>2</td>
</tr>
</tbody>
</table>

Some indication of the degree of completion of response for these items may be obtained from this table. For example, 60 percent of the respondents in this survey reported insect treatment, and 64 percent reported use of growth regulating materials. Only 48 percent of the operators reported both their total days of farmwork during the year and the portion of that time which they spent on the tobacco operations; this appears to be a
poor response since close to 100 percent would be expected to do some work on their tobacco operations. Also, 62 percent of the farms reported hired labor for the tobacco operations, compared with 80 percent of the tobacco type farms in the 1969 census.

Imputation and Analytical Review

Acres harvested and production—Production was imputed when acres harvested were reported but production was not reported and when production was inconsistent with specified limits. The computer edit program deleted and identified for analytical review all production data when corresponding acres harvested were not reported.

Commercial fertilizer—The fertilizer section provided for up to three different fertilizer applications to be reported for each kind of tobacco harvested. Except in the case of crop failure, the maximum acreage accepted for each application reported was the total acres of the kind of tobacco harvested as reported in Section 3. For each kind of tobacco, the total acres harvested was assumed to be fertilized on reports with no acres fertilized reported if any or all of the following were reported: (1) Total tons of fertilizer including filler, (2) percentage analysis, and (3) nutrients per acre. Otherwise, the form of the fertilizer and the method of application were deleted. Reports that gave only acres fertilized were acceptable and are included in the acres fertilized data.

Total tons of fertilizer including filler was acceptable in all cases where the average tons per acre was less than 3.0. The percentage analysis was accepted and used in computing pounds of nutrients per acre for all instances where the sum of percentage analysis was less than 91. Up to 750 pounds per acre of any of the elements (nitrogen, phosphate, or potash) and 2,000 pounds of total nutrients per acre were accepted. All cases exceeding these limits were deleted and reviewed. Where total tons of fertilizer including filler, percentage analysis, and/or pounds of nutrients per acre were reorted, the percentage analysis was used in determining pounds of nutrients per acre.

When both dry and liquid or gas forms were reported, both were deleted. A report of acres fertilized without a report of form applied was acceptable. Generally, only one of the three possible methods of application was acceptable for each application. A report of acres fertilized without a report of method of application was acceptable.

Insecticides, fungicides, herbicides, or other pesticides—For total acres of tobacco, acres treated was not allowed to exceed the acres harvested except in cases of crop failure. When the number of times treated was not reported, but the acres treated was reported, one time was edited in for the number of times treated. The reported number of times treated was accepted up to and including 24. All reports of five times treated or more for insect, disease, weeds or suckers were reviewed and corrected in cases of obvious reporting errors. For example, if the respondent reported 20 acres of tobacco harvested and 20 times treated for insect control, it was assumed 20 acres were treated once rather than 20 times and the number of times treated was changed to 1. However, if the respondent reported 20 acres harvested and 10 times treated, the report was not changed. If the reported number of times exceeded 24, the edit divided the reported entry by 10 until the reported entry was equal to or less than 24. The method of application was accepted as reported; if method of application was not reported it was not imputed.

Acres treated with chemicals by airplane—In general, an entry for acres treated by airplane was accepted only if the respondent reported custom application for insect, disease, weed and/or sucker control. The largest entry of acres treated for insects, disease, weed and/or sucker control was determined to be the maximum acceptable value for acres treated by airplane for all cases with two or more of these practices used. EXAMPLE: If the respondent reported 20 acres treated for insects and 25 acres treated for disease and the method of application was custom applied, 25 acres was the largest value to be accepted for acres treated by airplane. EXAMPLE: If the respondent reported just acres treated for insects as custom applied, acres treated for insects was the maximum acceptable value for cases treated by airplane.

Customwork—Acres custom tilled was accepted up to 11 times acres harvested for each crop. In cases where acres tilled exceeded 11 times the sum of acres harvested, the computer edit program changed the acreage tilled to equal acres harvested. Acres custom planted was accepted up to the number of acres harvested. Acres custom fertilized or limed was accepted up to acres fertilized plus acres harvested when the method of application was custom applied or applied by the operator with equipment not owned by the operator. Acres custom sprayed or dusted was accepted up to the sum of acres treated for insect, disease, weed, and sucker control times the number of times treated when the method of application was custom applied or applied by the operator with equipment not owned by the operator. Acres custom harvested was accepted up to acres harvested. Acres for other machine hire or customwork was accepted up to six times acres harvested. Expenditures for customwork and machine hire were accepted if within tolerances based on acres reported for each customwork item times a specified dollar limit for each item.

Fuels—Maximum limits were used in identifying possible errors in reporting dollars for the total and each of the fuel items. Limits applied to absolute reported value and value per harvested acre with all reports exceeding the limits being identified for review.

Lease of allotment and rent of farm land—All entries in this section were accepted unless the summation of acres was greater than total acres of tobacco and/or the summation of rent of land with allotment was greater than land rented from others. If either or both of these conditions existed, all entries were deleted and identified for review.

Contracts—In order to be accepted as a valid contract for tabulation, the report had to have the following: (1) The acres under contract, (2) the type of contractor, and (3) the total number of pounds delivered under contract. The acres under contract and
the pounds delivered under contract were accepted up to the sum of tobacco acres harvested and the sum of pounds produced respectively.

Types of Tobacco Reported

The following table shows the types of tobacco reported in this survey by farms reporting, acres harvested, and pounds produced.

<table>
<thead>
<tr>
<th>Farms</th>
<th>Acres harvested</th>
<th>Pounds</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Number</td>
<td>Percent</td>
</tr>
<tr>
<td>Total</td>
<td>69,347</td>
<td>100</td>
</tr>
<tr>
<td>Flue-cured</td>
<td>43,470</td>
<td>63</td>
</tr>
<tr>
<td>Fire-cured</td>
<td>2,461</td>
<td>4</td>
</tr>
<tr>
<td>Burley</td>
<td>23,043</td>
<td>33</td>
</tr>
<tr>
<td>Maryland (type 32)</td>
<td>1,361</td>
<td>2</td>
</tr>
<tr>
<td>Dark air-cured</td>
<td>1,403</td>
<td>2</td>
</tr>
<tr>
<td>Cigar filler</td>
<td>160 (I)</td>
<td>1</td>
</tr>
<tr>
<td>Cigar binder</td>
<td>110 (I)</td>
<td>1</td>
</tr>
<tr>
<td>Cigar wrapper</td>
<td>183 (I)</td>
<td>1</td>
</tr>
<tr>
<td>Other</td>
<td>156 (I)</td>
<td>1</td>
</tr>
</tbody>
</table>

1 Less than 0.5 percent.

Reporting Problems

Although not major, some problems did show up in the reporting of data on tobacco report forms and in computer edit. During the computer and clerical review operations, several tests were made for reporting errors and keypunch errors. Although the majority of these errors were identified and corrected, some inconsistencies were not adjusted. The specific suggested problem areas in this survey are as follows:

Type of tobacco by State—Generally, only a certain type or types of tobacco are grown in a particular area. It appears that some respondents incorrectly reported the type they grew; cases not corrected may be reflected in the tabulations as a small number of farms reporting a given type when the rest of the farms reporting are concentrated in another type or types.

Partly irrigated production—Some unusual relationships appear for partly irrigated reports in the tabulations. The edit program did not compare yields for irrigated areas with yields for nonirrigated areas on the same report. It appears that some respondents may not have estimated the production that was harvested from the irrigated area as accurately as desired and then arrived at the estimate of production for the nonirrigated area by subtraction from the total production on the place. Nevertheless, all reports with the reported irrigated production within specified limits for irrigated areas and the reported dryland production within specified limits for nonirrigated areas, however unusual the relationship, were accepted and remain in the tabulations.

Custom spraying and dusting—There were indications of misreporting on numerous occasions for acres sprayed or dusted. The computer edit determined and placed in storage two values (the maximum and minimum accepted values) for testing the reported acres custom sprayed or dusted. The maximum accepted value was the sum of acres treated times the number of times treated for insects, disease, weeds, and suckers when the method of application was reported as custom applied and/or applied by the operator with equipment not owned by the operator. The minimum accepted value for acres sprayed or dusted was determined as follows:

a. Acres treated was defined as the minimum accepted value for acres sprayed or dusted for all cases with only one report of acres treated for insects, disease, weeds, or suckers with the method of application as custom applied and/or applied by the operator with equipment not owned by the operator. EXAMPLE: If the respondent reported just acres sprayed for insects as custom applied and/or applied by him with equipment not owned by him, acres treated for insects was determined to be the minimum accepted value.

b. In cases with more than one acreage reported, the largest entry of acres treated for insects, disease, weeds, and/or suckers was determined to be the minimum accepted value for acres sprayed or dusted for all cases with two or more of these practices used and the method of application was custom applied and/or applied by the operator with equipment not owned by the operator. EXAMPLE: If the respondent reported 20 acres treated for insects and 25 acres treated for disease and the method of application was custom applied and/or applied by operator with equipment not owned by operator, 25 acres was determined to be the minimum accepted value.

“Other” customwork or machine rental acres—Respondents were requested to report the acres and to specify the purpose of other customwork or machine rental; that is, customwork or rental machine for the tobacco crop other than tilling, planting, fertilizing or liming, spraying and dusting, and harvesting. The recognizable reporting errors in the “other machine hire or customwork” question were corrected. However, unspecified entries were not deleted or moved.

Cost of customwork or machine rented—Respondents were requested to report the cost of customwork (machine plus operator) and the cost of machines rented for the tobacco crop in 1971. The cost of materials was not to be included. The obvious errors in reporting were corrected, however, it appears likely that the cost of materials used was included in the retained data in many cases. All reported cost data were accepted up to specified limits.

Lease of allotment and rent of farmland—There were many apparently incorrect entries in this section. Many respondents reported the same acres for both lease of allotment and rent of farmland with allotment. Most of the reporting errors were corrected. However, data were not supplied for the respondents who should have reported acres in this section but did not.