

# U.S. Agricultural Trade Update

**Nora Brooks, coordinator**

## U.S. Agricultural Exports Set New Record at Nearly \$7 billion in October

The value of U.S. agricultural exports reached an all-time 1-month high of \$6.9 billion in October. This is up \$1.6 billion over September. For the first 10 months of calendar year 2006, exports are at \$57.6 billion, about 12 percent higher than the first 10 months of calendar year 2005. Most of the increase comes from bulk products as soybean exports normally surge in the fall. In fact, soybean shipments to China grew from about 500,000 metric tons in September to over 2.2 million metric tons in October. High-value products also increased about 11 percent above this time last year.

The value of U.S. agricultural imports rose roughly 12 percent from September to October, to nearly \$6 billion. Year-to-date imports are \$54 billion, roughly \$5 billion higher than the first 10 months of calendar year 2005. Most of the increase comes from fruit, vegetable, and vegetable oil imports, although there were continued increases in wine, malt beverages, sugar, and rubber.

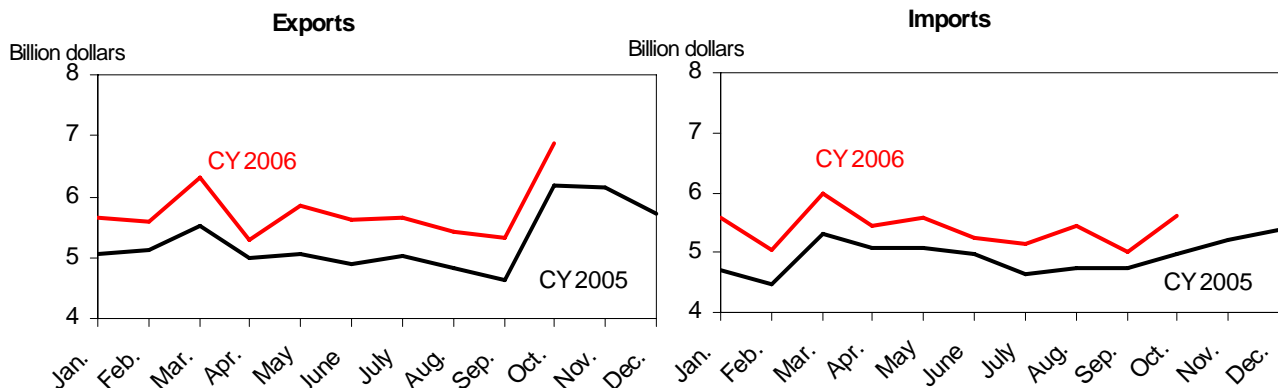
**Websites**

- [U.S. Trade Data](#)
- [FAQ & Summary Data](#)
- [Articles on U.S. Trade](#)

-----  
The next release is  
Jan. 11, 2007  
-----

Approved by the World  
Agricultural Outlook  
Board.

Figure 1  
**Monthly U.S. agricultural trade, 2005 and 2006**



Source: Compiled by ERS using data from Census Bureau, U.S. Dept. of Commerce.

Table 1--U.S. agricultural exports, year-to-date and current months

Item	Sep.	Oct.	Change	Jan.-Oct.	Jan.-Oct.	Change
	2006	2006	Sep.-Oct.	2005	2006	'05-'06
	<i>Million dollars</i>		<i>Percent</i>	<i>Million dollars</i>		<i>Percent</i>
<b>Agricultural export value</b>	5,315	6,865	29	51,342	57,560	12
Major bulk products	1,619	2,563	58	17,954	20,639	15
High-value products	3,697	4,302	16	33,389	36,921	11
<b>Values</b>						
Live animals	37	149	297	457	433	-5
Red meats & products	432	456	6	3,473	4,227	22
Poultry meats & products	239	271	13	2,512	2,306	-8
Dairy products	152	172	14	1,414	1,590	12
Hides & skins	164	165	1	1,494	1,720	15
Grains and feeds	1,581	1,713	8	13,597	15,747	16
Wheat	372	366	-2	3,590	3,485	-3
Rice	62	92	48	1,056	1,083	3
Corn	579	652	13	3,896	5,466	40
Other grain products	263	268	2	2,227	2,564	15
Animal feeds & oil meal	358	395	10	3,326	3,744	13
Soybeans	402	1,149	186	4,786	5,166	8
Other oilseeds	94	99	6	874	943	8
Vegetable oils	138	161	17	1,334	1,433	7
Fruits, nuts, & products	578	767	33	5,030	5,471	9
Fruits, fresh	260	272	5	2,217	2,373	7
Fruits, prepared or preserved 1/	80	89	12	630	716	14
Fruit juices	77	75	-3	637	766	20
Vegetables & products	526	589	12	4,710	5,294	12
Vegetables, fresh	112	132	18	1,253	1,348	8
Vegetables, preserved or processed 1/	414	458	11	3,457	3,946	14
Tree nuts and preparations	239	405	70	2,184	2,382	9
Wine	66	78	19	522	679	30
Cotton & linters	104	143	38	3,349	4,062	21
Tobacco, unmanufactured	48	117	142	767	857	12
Sugar & tropical products	236	251	6	1,782	2,067	16
<b>Volumes</b>						
	<i>Thousand metric tons</i>		<i>Percent</i>	<i>Thousand metric tons</i>		<i>Percent</i>
Red meats & products	174	184	6	1,554	1,811	16
Poultry meats	196	237	21	2,275	2,236	-2
Nonfat dry milk	25	27	7	253	259	2
Wheat	2,077	1,925	-7	22,346	19,749	-12
Rice	195	282	45	3,688	3,311	-10
Coarse grains	5,382	5,334	-1	41,621	52,221	25
Corn	4,991	5,016	1	36,964	47,888	30
Sorghum	336	264	-22	3,901	4,042	4
Soybeans	1,765	4,844	174	19,258	21,477	12
Oil meal	521	505	-3	4,637	5,317	15
Vegetable oils	163	200	23	1,554	1,730	11
Fruits, fresh	205	224	9	2,324	2,206	-5
Fruits, prepared or preserved 1/	42	47	10	402	416	3
Fruit juices	825	742	-10	8,528	9,159	7
Vegetables, fresh	115	145	26	1,691	1,584	-6
Vegetables, preserved or processed 1/	192	188	-2	1,472	1,688	15
Nuts & preparations	67	116	73	592	647	9
Cotton & linters	76	105	39	2,969	3,199	8
Major bulk	9,503	12,509	32	90,001	100,093	11

Preliminary data. 1/ Includes frozen.

Source: Compiled by ERS using data from Census Bureau, U.S. Department of Commerce.

Table 2--Top 10 U.S. export markets for wheat, corn, soybeans, and cotton, by volume

Commodity	Jan.-Oct. 2005	Jan.-Oct. 2006	Oct. 2006
	<i>Metric tons</i>		
<b>Wheat</b>			
Japan	2,543,763	2,538,676	297,840
Nigeria	2,862,933	2,271,514	110,103
Mexico	2,305,873	1,952,343	167,604
Philippines	1,455,414	1,551,585	184,411
Iraq	881,062	1,206,079	0
Egypt	1,125,590	1,167,303	285,836
South Korea	981,416	971,859	129,175
Venezuela	798,257	851,010	47,832
China (Taiwan)	811,257	743,143	100,551
European Union-25	1,004,624	525,003	62,914
World	22,345,895	19,749,046	1,925,367
<b>Corn</b>			
Japan	12,539,741	13,780,774	1,239,133
Mexico	4,254,608	5,546,788	1,079,330
South Korea	1,866,821	5,441,281	169,895
Egypt	3,301,241	3,713,086	354,647
China (Taiwan)	3,750,274	3,399,794	482,990
Colombia	1,753,641	2,383,974	291,549
Canada	1,701,031	1,486,116	188,457
Morocco	699,593	1,063,057	115,790
Dominican Republic	821,738	1,014,540	136,500
Indonesia	1,000	967,199	5,748
World	36,964,327	47,888,421	5,015,536
<b>Soybeans</b>			
China (Mainland)	6,727,709	7,720,497	2,270,211
Mexico	3,037,660	3,221,924	438,471
Japan	2,319,925	2,693,110	259,477
European Union-25	1,989,946	1,938,697	644,970
China (Taiwan)	1,296,601	1,490,180	254,516
Indonesia	933,172	991,316	222,565
Turkey	313,286	511,110	63,697
Egypt	158,092	332,723	46,977
South Korea	480,035	307,791	52,990
Canada	288,635	245,828	47,933
World	19,257,760	21,476,628	4,844,439
<b>Cotton</b>			
China (Mainland)	1,028,882	1,572,170	26,156
Turkey	427,150	336,653	16,696
Mexico	296,488	284,338	15,768
Indonesia	204,586	177,774	8,101
China (Taiwan)	142,694	110,388	4,943
Thailand	146,342	96,567	3,891
Pakistan	108,417	67,446	1,400
South Korea	110,951	66,687	868
Brazil	16,957	52,058	1,145
Hong Kong	56,379	48,719	2,906
World	2,952,360	3,174,367	104,334

Sources: Compiled by ERS using data from Census Bureau, U.S. Department of Commerce.

Table 3--U.S. agricultural imports, year-to-date and current months

Item	Sep.	Oct.	Change	Jan.-Oct.	Jan.-Oct.	Change
	2006	2006	Sep.-Oct.	2005	2006	'05-'06
	<i>Million dollars</i>		<i>Percent</i>	<i>Million dollars</i>		<i>Percent</i>
<b>Agricultural imports</b>						
Imports (c.i.f.)	5,339	5,965	12	52,190	57,796	11
Imports (customs value)	5,007	5,601	12	48,610	54,065	11
<b>Customs value</b>						
Live animals	212	252	19	1,423	1,971	38
Red meats & products	372	424	14	4,692	4,209	-10
Beef & veal	235	262	11	3,077	2,680	-13
Pork	92	107	16	1,057	999	-5
Dairy products	219	245	12	2,187	2,229	2
Cheese	78	103	31	809	810	0
Grains & feeds	484	539	12	3,695	4,329	17
Grain products	340	388	14	2,725	3,011	10
Oilseeds & products	286	286	0	2,550	2,973	17
Vegetable oils	242	237	-2	2,068	2,463	19
Fruits & preparations	366	421	15	4,865	5,401	11
Fruits, fresh or frozen	256	303	19	3,871	4,275	10
Fruits, prepared or preserved	111	119	7	994	1,134	14
Fruit juices	76	95	25	859	917	7
Vegetables & preparations	581	539	-7	5,193	5,774	11
Vegetables, fresh or frozen	321	359	12	3,662	4,184	14
Vegetables, prepared or preserved	148	169	14	1,446	1,496	3
Tree nuts & preparations	87	89	2	906	889	-2
Cotton & linters	1	1	-2	19	14	-26
Wine	307	436	42	3,053	3,357	10
Malt beverages	295	332	12	2,614	2,982	14
Essential oils	178	188	5	1,986	1,960	-1
Cut flowers & nursery stock	116	128	11	1,163	1,225	5
Sugar & related products	289	256	-11	2,036	2,623	29
Confections	106	115	9	978	983	0
Cocoa & products	233	228	-2	2,250	2,186	-3
Coffee & products	286	272	-5	2,498	2,774	11
Rubber, natural	135	195	45	1,264	1,726	37
<b>Volume</b>						
	<i>Thousand metric tons</i>		<i>Percent</i>	<i>Thousand metric tons</i>		<i>Percent</i>
Wine 1/	578	787	36	5,910	6,406	8
Malt beverages 1/	2,809	3,184	13	25,409	28,588	13
Cattle & calves	168	225	34	1,263	1,822	44
Beef & veal	69	77	12	995	845	-15
Dairy products	25	28	13	291	264	-9
Processed grains, ex. feed	89	262	195	2,149	2,283	6
Fruits, fresh or frozen	514	568	10	6,928	7,036	2
Fruits, prepared or preserved	98	99	2	895	996	11
Vegetables, fresh or frozen	346	397	15	4,077	4,413	8
Vegetable oils	256	214	-16	1,955	2,405	23
Sugar & related products	415	321	-23	2,508	3,470	38
Cocoa & products	102	91	-11	1,065	1,040	-2
Coffee & products	126	114	-10	1,097	1,139	4

Preliminary data. 1/ Thousand hectoliters.

Source: Compiled by ERS using data from Census Bureau, U.S. Department of Commerce.

Table 4--Top 10 sources of U.S. imports of fruits and vegetables, by value 1/

Commodity	Jan.-Oct. 2005	Jan.-Oct. 2006	Oct. 2006
<i>Million dollars</i>			
<b>Fruits, fresh or frozen</b>			
Mexico	1,119	1,062	53
Chile	873	998	15
Costa Rica	406	633	41
Guatemala	313	292	26
Ecuador	235	288	22
Canada	183	224	54
Colombia	172	171	15
Honduras	141	127	11
Argentina	51	70	13
Republic Of South Africa	49	67	11
World	3,871	4,275	303
<b>Fruits, prepared or preserved</b>			
China, Mainland	195	225	23
Thailand	175	206	15
Mexico	110	125	14
Philippines	111	110	13
Canada	74	85	10
European Union-25	80	83	12
Chile	36	50	4
Turkey	33	40	6
Indonesia	30	30	4
Costa Rica	16	19	2
World	994	1,134	119
<b>Vegetables, fresh or frozen</b>			
Mexico	1,994	2,292	132
Canada	1,133	1,289	150
Peru	101	121	27
European Union-25	107	115	13
China, Mainland	79	109	12
Guatemala	51	52	6
Costa Rica	57	51	5
Ecuador	21	23	4
Dominican Republic	16	20	2
Chile	16	15	1
World	3,663	4,183	359
<b>Vegetables, prepared or preserved 2/</b>			
European Union-25	478	445	52
Mexico	244	253	23
Canada	172	183	22
China, Mainland	150	178	22
Peru	43	66	12
India	35	53	6
Turkey	39	45	6
Morocco	24	31	1
Thailand	28	31	4
Chile	17	23	2
World	1,446	1,496	169

1/ Excludes juices. 2/ Excludes pulses.

Sources: Compiled by ERS using data from Census Bureau, U.S. Department of Commerce.



Forecasts • Trends • Policies

# Agriculture at the Crossroads

Energy, Farm & Rural Policy

March 1-2, 2007

Crystal Gateway Marriott Hotel  
Arlington, Virginia

## Topics will include:

- Energy
- Rural Development
- Policy & Trade
- Science & Technology
- Food Trends
- Commodities

For registration and other details:  
[www.usda.gov/oce/forum/index.htm](http://www.usda.gov/oce/forum/index.htm)

## Contacts and Links

### Contact Information

Nora Brooks 202-694-5211 [nbrooks@ers.usda.gov](mailto:nbrooks@ers.usda.gov)

This report will become a data product in March 2007. The tables currently in the report will continue to be updated monthly and will be posted on the FATUS data page at <http://www.ers.usda.gov/data/fatus>. Scheduled release dates are published at <http://www.ers.usda.gov/Publications/Outlook/>.

### Data

Monthly and year-to-date U.S. agricultural trade (FATUS and HTS) data are on USDA's Foreign Agricultural Service website <http://www.fas.usda.gov/ustrade/>. Click on FATUS imports or FATUS exports.

Fiscal and calendar year FATUS data tables and frequently asked questions and answers are at <http://www.ers.usda.gov/data/fatus>.

### Related Websites

Articles and general information about U.S. agricultural trade are at <http://www.ers.usda.gov/briefing/agtrade>.

The Foreign Agriculture Service of USDA provides additional information on U.S. agricultural trade policy (<http://www.fas.usda.gov/ustrade.asp>), import programs (<http://www.fas.usda.gov/importprograms.asp>), and exporter services ([http://www.fas.usda.gov/agx/exporter\\_assistance.asp](http://www.fas.usda.gov/agx/exporter_assistance.asp)).

Census Bureau, U.S. Department of Commerce, <http://www.census.gov/ftp/pub/foreign-trade/www/>, provides a description of and guide to total U.S. trade, as well as the U.S. HTS export classifications (Schedule B), and much other information about U.S. trade data.

The U.S. Department of Agriculture (USDA) prohibits discrimination in all its programs and activities on the basis of race, color, national origin, age, disability, and, where applicable, sex, marital status, familial status, parental status, religion, sexual orientation, genetic information, political beliefs, reprisal, or because all or a part of an individual's income is derived from any public assistance program. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD).

To file a complaint of discrimination write to USDA, Director, Office of Civil Rights, 1400 Independence Avenue, S.W., Washington, D.C. 20250-9410 or call (800) 795-3272 (voice) or (202) 720-6382 (TDD). USDA is an equal opportunity provider and employer.

### E-mail Notification

Readers of ERS outlook reports have two ways they can receive an e-mail notice about release of reports and associated data.

- Receive timely notification (soon after the report is posted on the web) via USDA's Economics, Statistics and Market Information System (which is housed at Cornell University's Mann Library). Go to <http://usda.mannlib.cornell.edu/MannUsda/aboutEmailService.do> and follow the instructions to receive e-mail notices about ERS, Agricultural Marketing Service, National Agricultural Statistics Service, and World Agricultural Outlook Board products.

- Receive weekly notification (on Friday afternoon) via the ERS website. Go to <http://www.ers.usda.gov/Updates/> and follow the instructions to receive notices about ERS outlook reports, *Amber Waves* magazine, and other reports and data products on specific topics. ERS also offers RSS (really simple syndication) feeds for all ERS products. Go to <http://www.ers.usda.gov/rss/> to get started.